



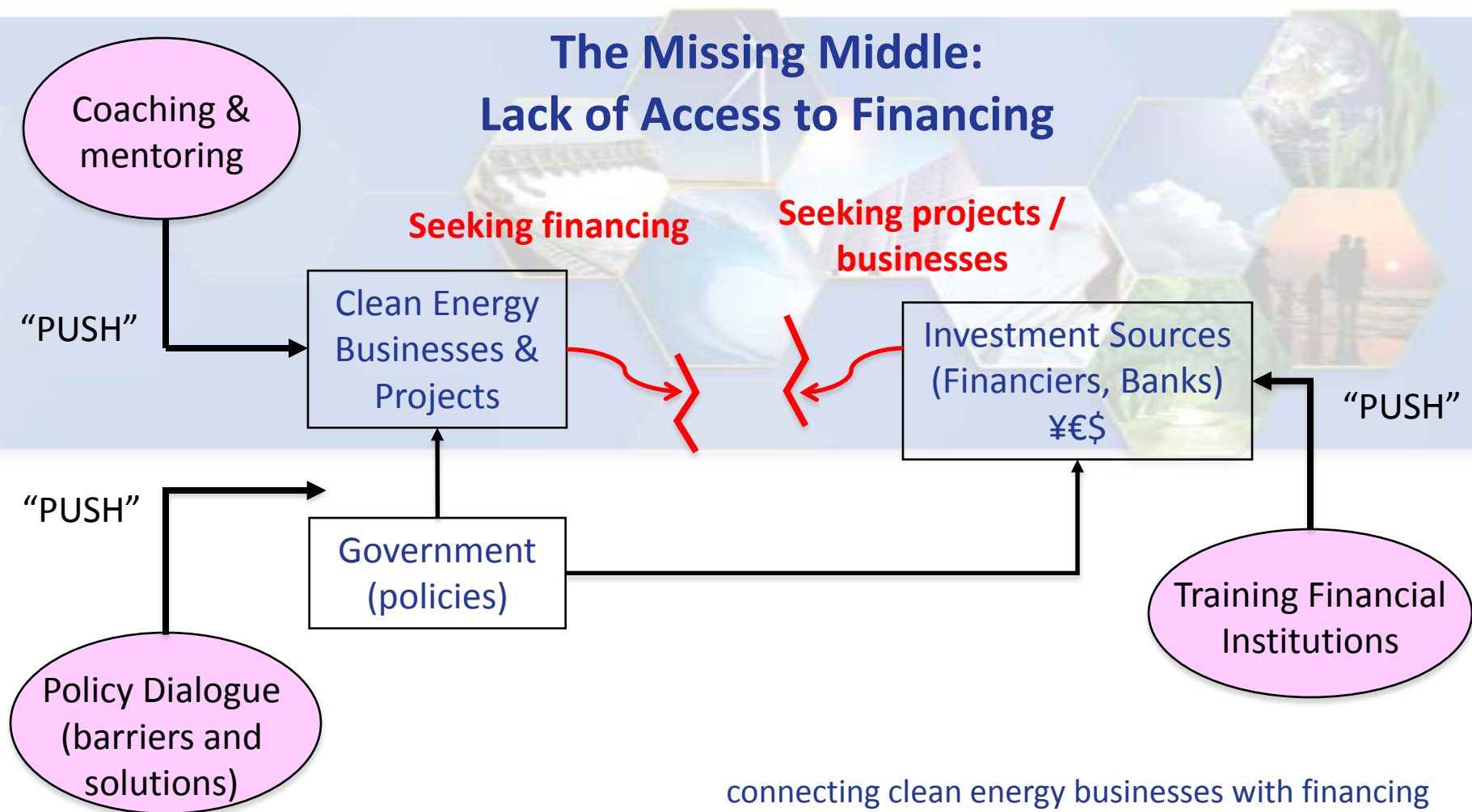
Introduction to The Climate Technology Initiative's Private Financing Advisory Network - CTI PFAN -

ECOWAS Renewable Energy Forum (EREF)

Bobby Namiti
Accra, 9th October 2013

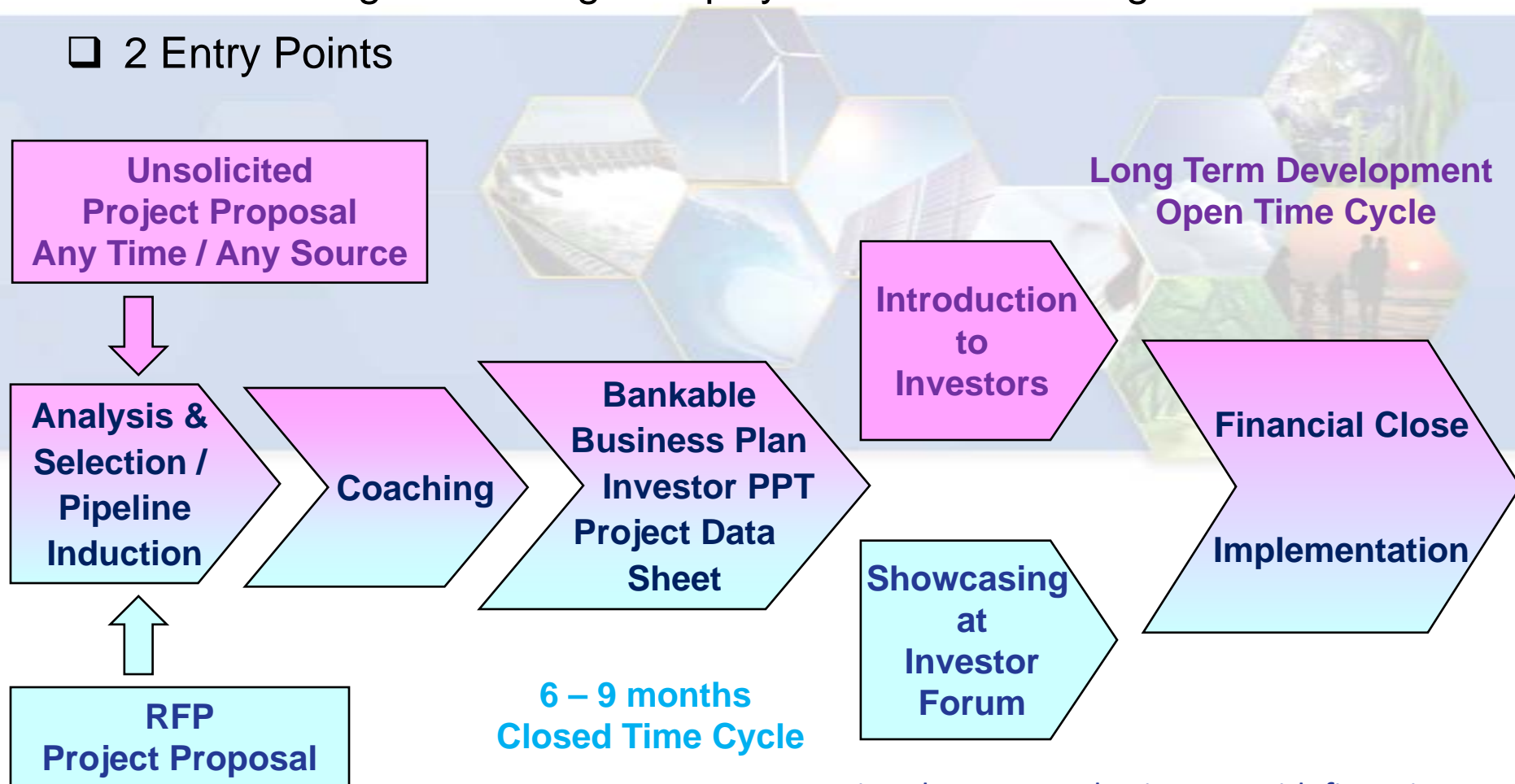
CTI PFAN – Rationale

How a multi-pronged approach can scale up clean energy deployment



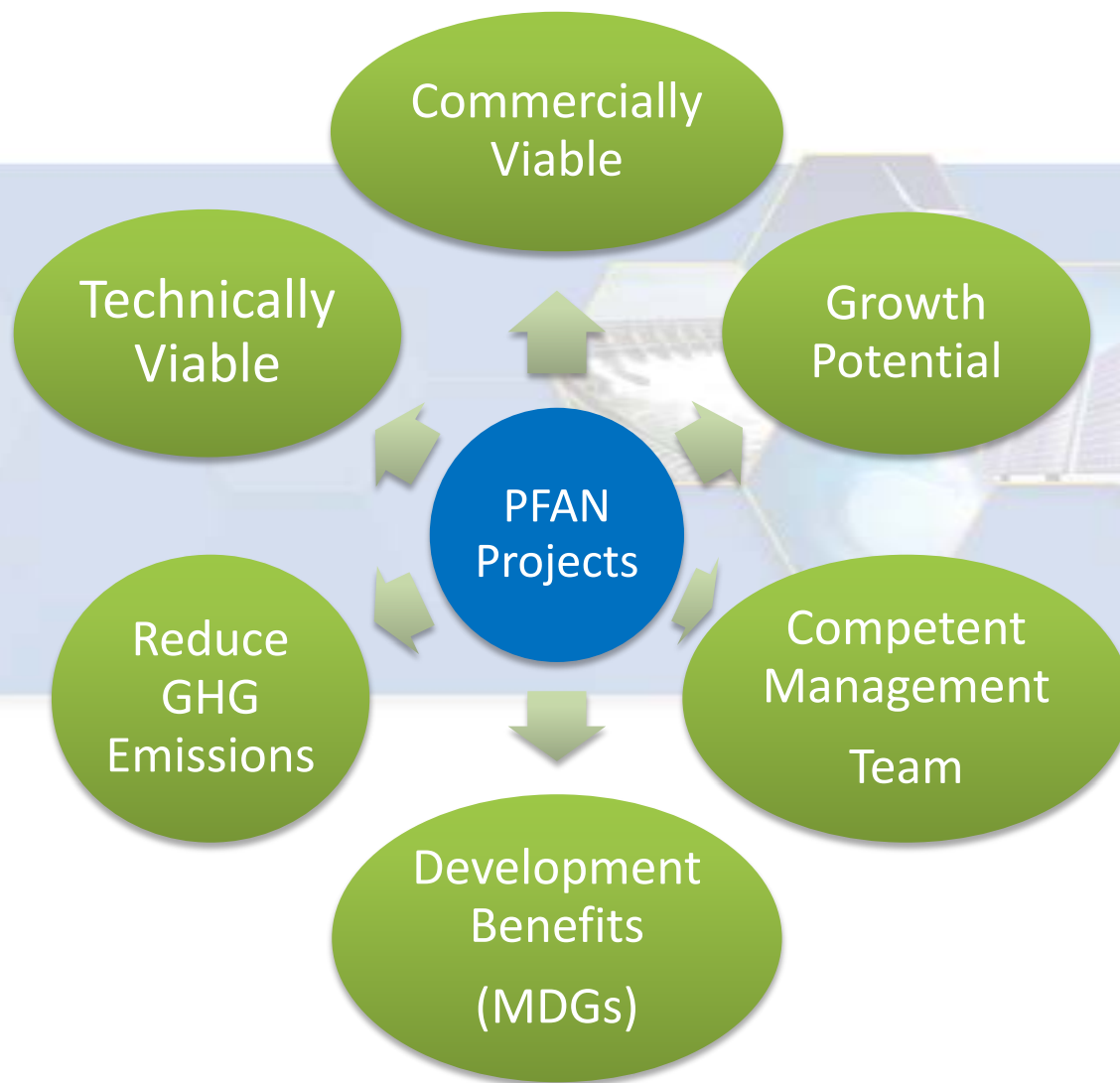
CTI PFAN Services

- ❑ Free Coaching on Project Structure, Development & Financing
- ❑ Matchmaking – Sourcing of Equity & Debt / Financing Facilitation
- ❑ 2 Entry Points



connecting clean energy businesses with financing

Project Criteria



- ☐ USD 1 – 50 million Total Investment
- ☐ Micro Projects (< USD 1 million)
- ☐ Wind / Solar / W2E
Biogas / Hydro / EE /
Biomass / Biofuels /
Geothermal / Rural
Electrification / Clean
Transport / Mitigation /
Adaptation
- ☐ Technology Neutral

Pipeline Overview

□ 221 Projects in the Development Pipeline

- USD 6 billion of Investment
- 13,5 million tonnes pa CO₂ e GHG reduction potential
- > 4.000 MW of clean capacity

□ 42 Projects Closed / USD 507 million raised

- >330 MW of Installed Clean Capacity
- >2 million tonnes CO₂ e reduction pa
- 94,5 GWhrs pa Energy Savings (EE projects)

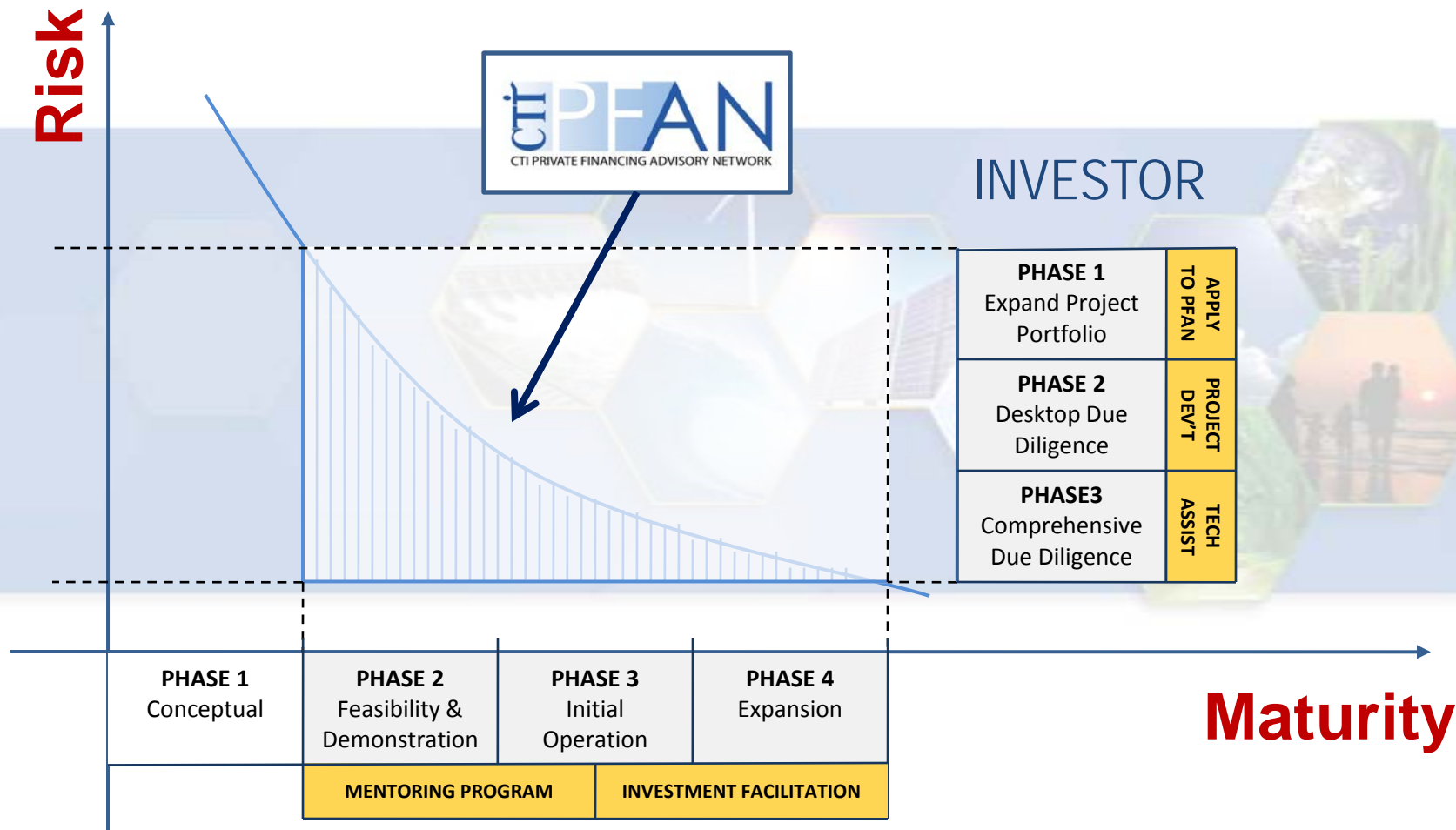
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Risk

- ❑ Regulatory Risk
 - Co-relation with financial closure
- ❑ Perceived country risk
- ❑ Business model (complicated models)
- ❑ Execution risk
- ❑ Challenging infrastructure



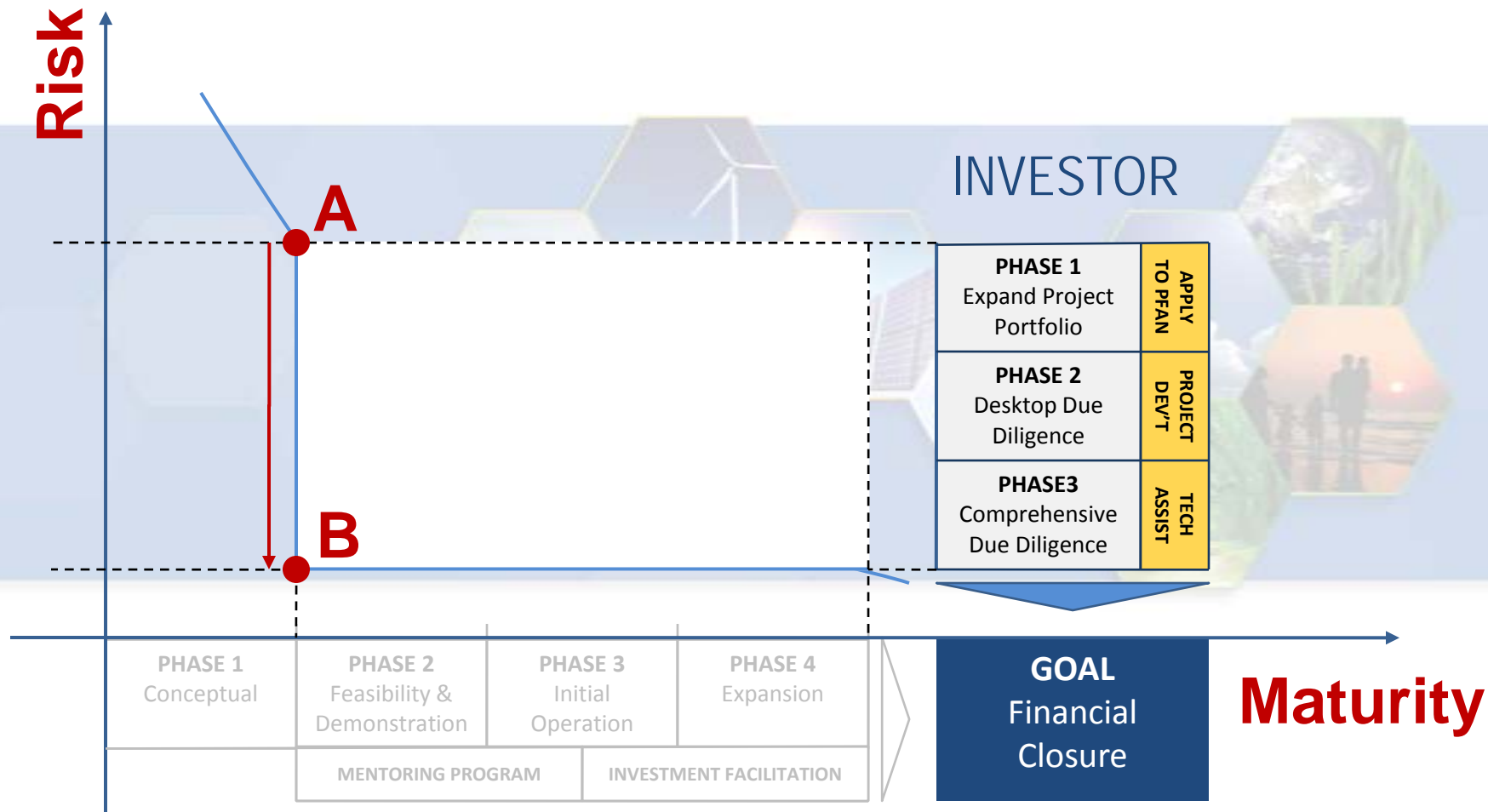
Reducing Risk



CLEAN ENERGY PROJECT – Technology Deployment

connecting clean energy businesses with financing

Reducing Risk



CLEAN ENERGY PROJECT – Technology Deployment

connecting clean energy businesses with financing



Thank You